

A meeting of the Board of Directors of the Greater Syracuse Property Development Corporation ("GSPDC") was convened in public session at the offices of the GSPDC located at 333 West Washington Street, Suite 130, Syracuse, New York 13202 on December 10, 2013 at 12:30 p.m.

The meeting was called to order by the Chairman and, upon roll being called, the following directors of the GSPDC were:

PRESENT:

Vito Sciscioli, Chair
Mary Beth Primo, Vice Chair
Daniel Barnaba, Treasurer
Dwight L. Hicks, Secretary
James Corbett

ABSENT:

FOLLOWING PERSONS WERE ALSO PRESENT:

Katelyn Wright	Executive Director
John P. Sidd, Esq.	GSPDC Counsel

The following resolution was offered by Dan Barnaba, seconded by Jim Corbett, to wit:

Resolution No.: 47 of 2013

**RESOLUTION AUTHORIZING THE SALE OF
257 SOUTH COLLINGWOOD AVENUE**

WHEREAS, New York Not-For-Profit Corporation Law § 1609(d) authorizes the GSPDC to convey, exchange, sell, or transfer any of its interests in, upon or to real property; and

WHEREAS, New York Not-For-Profit Corporation Law § 1605(i)(5) requires that a sale of real property be approved a majority vote of the Board of Directors; and

WHEREAS, Section 4 of the GSPDC's Disposition of Real and Personal Property Policy (the "Property Disposition Policy") permits the GSPDC to dispose of property for less than fair value by negotiation when the disposal is within the mission, purpose, or governing statute of the GSPDC; and

WHEREAS, the GSPDC owns a certain parcel of real property situate in the City of Syracuse, County of Onondaga, and State of New York, commonly known as 257 South Collingwood Avenue (the "Property"); and

WHEREAS, the Property's appraised fair market value is sixty five thousand dollars (\$65,000) (the appraisal report is attached hereto as Schedule A); and

WHEREAS, the GSPDC has received multiple purchase offers for the "Property" (a list of the names of the parties which submitted offers, the value offered, and each party's proposed use of the Property is attached hereto as Schedule B); and

WHEREAS, the highest purchase offer received was in the amount of forty six thousand dollars (\$46,000.00) and was submitted by Shaquir and Zahide Halimi (the "Buyers"); and

WHEREAS, the Buyers' purchase offer is nineteen thousand dollars (\$19,000.00) less than the Property's appraised fair market value; and

WHEREAS, the Buyers have indicated that they intend to repair the Property and allow Zahide Halimi's parents to occupy the Property as their home, thereby restoring the Property to productive use; and

WHEREAS, selling the Property to the Buyers will benefit the public by increasing tax revenues, helping to enhance property values in the neighborhood in which the Property is located, and abating safety hazards that may be present at the Property; and

WHEREAS, as the Buyers' plans are consistent with the mission, purpose and governing statute of the GSPDC, the Property Disposition Policy permits the GSPDC to sell the Property to the Buyers for less than fair market value without holding a public auction or advertising for bids; and

WHEREAS, GSPDC staff have evaluated the purchase offers received with respect to the Property in accordance with the Property Disposition Policy and have recommended that the GSPDC sell the Property to the Buyers; and

WHEREAS, the Board of Directors has considered the information set forth in section 4(g)(ii) of the Property Disposition Policy and has determined that there is no reasonable alternative to the proposed transfer that would achieve the same purpose of such transfer; and

WHEREAS, the GSPDC desires to sell the Property to the Buyers for a purchase price of forty six thousand dollars (\$46,000.00).

NOW, THEREFORE, BE IT RESOLVED BY THE GREATER SYRACUSE PROPERTY DEVELOPMENT CORPORATION AS FOLLOWS:

Section 1. The recitals above are hereby incorporated into this Resolution as if fully set forth herein.

Section 2. The Members of the Board hereby authorize the GSPDC to sell the Property to the Buyers and authorize the Executive Director to enter into a Contract to Purchase with the GSPDC as seller and the Buyers as buyer. The Contract to Purchase will be agreeable in form and content to the Executive Director and GSPDC counsel.

Section 3. The Chairman and the Executive Director of the GSPDC are each hereby authorized and directed to execute all documents on behalf of the GSPDC which may be necessary or desirable to further the intent of this Resolution and do such further things or perform such acts as may be necessary or convenient to implement the provisions of this Resolution.

Section 4. The other officers, employees and agents of the GSPDC are hereby authorized and directed for and in the name and on behalf of the GSPDC to execute and deliver all such certificates, instruments and documents, to pay all such fees, charges and expenses and to do all such further acts and things as may be necessary or, in the opinion of the officer, employee or agent acting, desirable and proper to effect the purposes of the foregoing Resolution.

Section 5. This Resolution shall take effect immediately.

The question of the adoption of the foregoing Resolution was duly put to a vote on roll call, which resulted as follows:

Vito Sciscioli	VOTING	<u>Yes</u>
Mary Beth Primo	VOTING	<u>Yes</u>
Daniel Barnaba	VOTING	<u>Yes</u>
Dwight L. Hicks	VOTING	<u>Yes</u>
James Corbett	VOTING	<u>Yes</u>

The foregoing Resolution was thereupon declared and duly adopted.

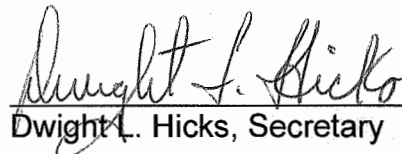
STATE OF NEW YORK)
COUNTY OF ONONADAGA) ss.:

I, the undersigned Secretary of the Greater Syracuse Property Development Corporation (the "GSPDC"), DO HEREBY CERTIFY, that I have compared the foregoing extract of the minutes of the meeting of the directors of GSPDC, including the Resolution contained therein, held on December 10, 2013 with the original thereof on file in my office, and that the same is a true and correct copy of such proceedings of GSPDC and of such Resolution set forth therein and of the whole of said original so far as the same related to the subject matters therein referred to.

I FURTHER CERTIFY that (A) all directors of GSPDC had due notice of said meeting; (B) said meeting was in all respect duly held; (C) pursuant to Article 7 of the Public Officers Law (the "Open Meetings Law"), said meeting was open to the general public and due notice of the time and place of said meeting was given in accordance with such Open Meetings Law; and (D) there was a quorum of the directors of GSPDC present through said meeting.

I FURTHER CERTIFY that, as of the date hereof, the attached Resolution is in full force and effect and has not been amended, repealed or rescinded.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed the seal of GSPDC this 10th day of December, 2013.



Dwight L. Hicks, Secretary

Schedule A

PATRICK E. O'CONNOR

File No. **gs1b1306**

APPRAISAL OF



LOCATED AT:

257 COLLINGWOOD AVENUE S
SYRACUSE, NY 13206-2938

CLIENT:

GREATER SYRACUSE LAND BANK
333 EAST WASHINGTON STREET, SUITE 130
SYRACUSE, NY 13202

AS OF:

December 1, 2013

BY:

PATRICK E. O'CONNOR
NYS CERTIFIED APPRAISER

Schedule A

PATRICK E. O'CONNOR

File No. **gs1b1306**

DECEMBER 4, 2013

GREATER SYRACUSE LAND BANK
333 EAST WASHINGTON STREET, SUITE 130
SYRACUSE, NY 13202

File Number: **gs1b1306**

In accordance with your request, I have appraised the real property at:

257 COLLINGWOOD AVENUE S
SYRACUSE, NY 13206-2938

The purpose of this appraisal is to develop an opinion of the defined value of the subject property, as improved. The property rights appraised are the fee simple interest in the site and improvements.

In my opinion, the defined value of the property as of **December 1, 2013** is:

\$65,000
Sixty-Five Thousand Dollars

The attached report contains the description, analysis and supportive data for the conclusions, final opinion of value, descriptive photographs, assignment conditions and appropriate certifications.



PATRICK E. O'CONNOR
NYS CERTIFIED APPRAISER

Schedule A
SUMMARY REPORT
Residential Appraisal Report

File No. **gs1b1306**

PURPOSE

The purpose of this appraisal report is to provide the client with a credible opinion of the defined value of the subject property, given the intended use of the appraisal.

Client Name/Intended User **GREATER SYRACUSE LAND BANK** E-mail **KWRIGHT@SYRACUSELANDBANK.ORG**

Client Address **333 EAST WASHINGTON STREET, SUITE 130** City **SYRACUSE** State **NY** Zip **13202**

Additional Intended User(s) **NONE**

Intended Use **MARKET VALUE ESTIMATE**

SUBJECT

Property Address **257 COLLINGWOOD AVENUE S** City **SYRACUSE** State **NY** Zip **13206-2938**

Owner of Public Record **GSPDC** County **ONONDAGA**

Legal Description **DEED BOOK 5255, PAGE 672, CITY OF SYRACUSE**

Assessor's Parcel # **24.00-24-22.0** Tax Year **2013** R.E. Taxes \$ **83.00**

Neighborhood Name **EASTWOOD** Map Reference **MSA 8160** Census Tract **0018.00**

Property Rights Appraised Fee Simple Leasehold Other (describe)

SALES HISTORY

My research did did not reveal any prior sales or transfers of the subject property for the three years prior to the effective date of this appraisal.

Prior Sale/Transfer: Date **10/09/13, 10/09/13** Price **\$1453/\$1** Source(s) **ASSESSORS RECORDS**

Analysis of prior sale or transfer history of the subject property (and comparable sales, if applicable) **THERE ARE NO OTHER PRIOR SALES OR TRANSFERS OF THE SUBJECT IN THE PAST 3 YEARS. THE ASSESSORS RECORDS INDICATE THE ABOVE NOTED SALE WAS A NON ARMS-LENGTH TRANSACTION.**

Offerings, options and contracts as of the effective date of the appraisal **NONE**

NEIGHBORHOOD

Neighborhood Characteristics		One-Unit Housing Trends		One-Unit Housing		Present Land Use %	
Location	<input checked="" type="checkbox"/> Urban <input type="checkbox"/> Suburban <input type="checkbox"/> Rural	Property Values	<input type="checkbox"/> Increasing <input checked="" type="checkbox"/> Stable <input type="checkbox"/> Declining	PRICE	AGE	One-Unit	60 %
Built-Up	<input checked="" type="checkbox"/> Over 75% <input type="checkbox"/> 25-75% <input type="checkbox"/> Under 25%	Demand/Supply	<input type="checkbox"/> Shortage <input checked="" type="checkbox"/> In Balance <input type="checkbox"/> Over Supply	\$(000)	(yrs)	2-4 Unit	30 %
Growth	<input type="checkbox"/> Rapid <input type="checkbox"/> Stable <input checked="" type="checkbox"/> Slow	Marketing Time	<input type="checkbox"/> Under 3 mths <input checked="" type="checkbox"/> 3-6 mths <input type="checkbox"/> Over 6 mths	5 Low	0	Multi-Family	5 %
Neighborhood Boundaries	BOUND NORTH BY COURT STREET, EAST BY THOMPSON ROAD, SOUTH BY BURNET AVENUE AND WEST BY OAK STREET.			300 High	275	Commercial	5 %
				90 Pred.	75	Other VAC	%

Neighborhood Description **THE SUBJECT IS LOCATED IN AN URBAN NEIGHBORHOOD IN THE CITY OF SYRACUSE. ALL SUPPORT AMENITIES ARE LOCATED IN CLOSE PROXIMITY. THE SUBJECT'S IMMEDIATE NEIGHBORHOOD HAS AN AVERAGE NUMBER OF R.E.O., FORECLOSURE AND DISTRESSED SALES, HOWEVER, NO SIGNIFICANT INCREASING TRENDS IN THE NUMBER OF OFFERINGS AND SALES.**

Market Conditions (including support for the above conclusions) **EXPOSURE TIME FOR SINGLE FAMILY HOUSES IS ESTIMATED TO BE 1-4 MONTHS. MARKET CONDITIONS ARE GENERALLY STABLE IN THE SUBJECT'S NEIGHBORHOOD WITH NO REAL DISCERNABLE INCREASING OR DECREASING TRENDS.**

SITE

Dimensions **40' x 132'** Area **0.12 ACRES** Shape **RECTANGULAR** View **AVERAGE**

Specific Zoning Classification **RA-1** Zoning Description **RESIDENTIAL 1 FAMILY**

Zoning Compliance Legal Legal Nonconforming (Grandfathered Use) No Zoning Illegal (describe)

Is the highest and best use of the subject property as improved (or as proposed per plans and specifications) the present use? Yes No If No, describe.

Utilities	Public	Other (describe)	Public	Other (describe)	Off-site Improvements—Type	Public	Private
Electricity	<input checked="" type="checkbox"/>		Water	<input checked="" type="checkbox"/>	Street	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Gas	<input checked="" type="checkbox"/>		Sanitary Sewer	<input checked="" type="checkbox"/>	Alley	<input type="checkbox"/>	<input type="checkbox"/>

Site Comments **NO ADVERSE EASEMENTS OR ENCROACHMENTS WERE OBSERVED OR MADE KNOWN TO THE APPRAISER. NO SURVEY WAS AVAILABLE AT THE TIME OF INSPECTION.**

IMPROVEMENTS

GENERAL DESCRIPTION		FOUNDATION		EXTERIOR DESCRIPTION materials		INTERIOR materials	
Units	<input checked="" type="checkbox"/> One <input type="checkbox"/> One w/Acc. unit <input type="checkbox"/>	<input type="checkbox"/> Concrete Slab <input type="checkbox"/> Crawl Space		Foundation Walls	CONCR/AVERAGE	Floors	WOOD/VIN/AVG
# of Stories	2	<input checked="" type="checkbox"/> Full Basement <input type="checkbox"/> Partial Basement		Exterior Walls	ALUMINUM/AVG	Walls	SHEETRK/AVG
Type	<input checked="" type="checkbox"/> Det. <input type="checkbox"/> Att. <input type="checkbox"/> S-Det./End Unit	Basement Area	728 sq. ft.	Roof Surface	ASPH SHING/AVG	Trim/Finish	WOOD/AVERAGE
	<input checked="" type="checkbox"/> Existing <input type="checkbox"/> Proposed <input type="checkbox"/> Under Const.	Basement Finish	0 %	Gutters & Downspouts	NONE	Bath Floor	CERTILE/AVG
Design (Style)	COLONIAL	<input type="checkbox"/> Outside Entry/Exit <input type="checkbox"/> Sump Pump		Window Type	DOUB HUNG/AVG	Bath Wainscot	CERTILE/AVG
Year Built	1930			Storm Sash/Insulated	YES	Car Storage	<input type="checkbox"/> None
Effective Age (Yrs)	40			Screens	YES	<input checked="" type="checkbox"/> Driveway # of Cars	1
Attic	<input type="checkbox"/> None	Heating	<input checked="" type="checkbox"/> FWA <input type="checkbox"/> HW <input type="checkbox"/> Radiant	Amenities	<input type="checkbox"/> WoodStove(s) #0	Driveway Surface	PAVED ASPH.
<input type="checkbox"/> Drop Stair	<input checked="" type="checkbox"/> Stairs	<input type="checkbox"/> Other	Fuel NAT. GAS	<input checked="" type="checkbox"/> Fireplace(s) # 1	<input type="checkbox"/> Fence NONE	<input checked="" type="checkbox"/> Garage # of Cars	1
<input checked="" type="checkbox"/> Floor	<input type="checkbox"/> Scuttle	Cooling	<input type="checkbox"/> Central Air Conditioning	<input checked="" type="checkbox"/> Patio/Deck CONC	<input checked="" type="checkbox"/> Porch FRONT	<input type="checkbox"/> Carport # of Cars	0
<input type="checkbox"/> Finished	<input type="checkbox"/> Heated	<input type="checkbox"/> Individual	<input type="checkbox"/> Other	<input type="checkbox"/> Pool NONE	<input type="checkbox"/> Other	<input type="checkbox"/> Att. <input checked="" type="checkbox"/> Det. <input type="checkbox"/> Built-in	
Appliances <input type="checkbox"/> Refrigerator <input type="checkbox"/> Range/Oven <input type="checkbox"/> Dishwasher <input type="checkbox"/> Disposal <input type="checkbox"/> Microwave <input type="checkbox"/> Washer/Dryer <input type="checkbox"/> Other (describe)							
Finished area above grade contains: 6 Rooms 3 Bedrooms 1.1 Bath(s) 1,456 Square Feet of Gross Living Area Above Grade							
Additional Features THE SUBJECT HAS A FIREPLACE, A ONE CAR DETACHED GARAGE, A FRONT PORCH AND A COVERED REAR PATIO.							

Comments on the Improvements **THIS APPRAISAL IS BASED ON AN EXTERIOR INSPECTION AND ON A REPORT PROVIDED BY THE CLIENT. THE EXTERIOR IS IN OVERALL AVERAGE CONDITION. THE INTERIOR APPEARS TO HAVE BEEN ADEQUATELY MAINTAINED OVER THE YEARS AND IS ASSUMED TO BE IN OVERALL AVERAGE CONDITION THROUGHOUT. THIS APPRAISAL ASSUMES THERE WILL BE MINOR REPAIRS NEEDED TO RESTORE THE DWELLING TO A HABITABLE WITHOUT CONDITION.**

Schedule A
Residential Appraisal Report

File No. **gs1b1306**

FEATURE	SUBJECT	COMPARABLE SALE NO. 1		COMPARABLE SALE NO. 2		COMPARABLE SALE NO. 3	
257 COLLINGWOOD AVENUE S Address SYRACUSE		248 COLLINGWOOD AVENUE S SYRACUSE		206 CLIFTON PLACE SYRACUSE		440 HILLSDALE AVENUE SYRACUSE	
Proximity to Subject		0.01 MILES W		0.30 MILES W		0.35 MILES S	
Sale Price	\$		\$ 64,130		\$ 72,000		\$ 69,500
Sale Price/Gross Liv. Area	\$ 0.00 sq. ft.	\$ 62.87 sq. ft.		\$ 45.57 sq. ft.		\$ 51.71 sq. ft.	
Data Source(s)		CNYIS/EXT. INSP/ASSESSOR		CNYIS/EXT. INSP/ASSESSOR		CNYIS/EXT. INSP/ASSESSOR	
Verification Source(s)		MLS #S297724		MLS #S288753		MLS #S281910	
VALUE ADJUSTMENTS	DESCRIPTION	DESCRIPTION	+() \$ Adjustment	DESCRIPTION	+() \$ Adjustment	DESCRIPTION	+() \$ Adjustment
Sale or Financing Concessions		FHA SELLER CONC.	-3,630	FHA SELLER CONC.	-4,000	FHA SELLER CONC.	-3,000
Date of Sale/Time		10/25/13 CL		06/18/13 CL		10/30/13 CL	
Location	URBAN	URBAN		URBAN		URBAN	
Leasehold/Fee Simple	FEE SIMPLE	FEE SIMPLE		FEE SIMPLE		FEE SIMPLE	
Site	0.12 ACRES	0.12 ACRES		0.10 ACRES		0.12 ACRES	
View	AVERAGE	AVERAGE		AVERAGE		AVERAGE	
Design (Style)	COLONIAL	COLONIAL		COLONIAL		COLONIAL	
Quality of Construction	AVERAGE	AVERAGE		AVERAGE		AVERAGE	
Actual Age	83 YEARS	83 YEARS		103 YEARS		88 YEARS	
Condition	AVERAGE	AVERAGE		AVERAGE		AVERAGE	
Above Grade Room Count	Total Bdrms Baths 6 3 1.1	Total Bdrms Baths 6 3 1.1		Total Bdrms Baths 6 3 1.0	+500	Total Bdrms Baths 6 3 1.0	+500
Gross Living Area 6.00	1,456 sq. ft.	1,020 sq. ft.	+2,600	1,580 sq. ft.	-1,000	1,344 sq. ft.	+500
Basement & Finished Rooms Below Grade	FULL UNFINISHED	FULL UNFINISHED		FULL UNFINISHED		FULL UNFINISHED	
Functional Utility	AVERAGE	AVERAGE		AVERAGE		AVERAGE	
Heating/Cooling	GFA/NONE	GHW/NONE		GFA/CENTRAL	-1,500	GFA/NONE	
Energy Efficient Items	INSULATION	INSULATION		INSULATION		INSULATION	
Garage/Carport	1 CAR GARAGE	1 CAR GARAGE		1 CAR GARAGE		NO GARAGE	+1,500
Porch/Patio/Deck	PORCH/PATIO	PORCH/DECK		PORCH		PORCH	
D.O.M.		8 DAYS		2 DAYS		185 DAYS	
Net Adjustment (Total)		<input type="checkbox"/> + <input checked="" type="checkbox"/> -	\$ 1,030	<input type="checkbox"/> + <input checked="" type="checkbox"/> -	\$ 6,000	<input type="checkbox"/> + <input checked="" type="checkbox"/> -	\$ 500
Adjusted Sale Price of Comparables		Net Adj. -1.6% Gross Adj. 9.7%	\$ 63,100	Net Adj. -8.3% Gross Adj. 9.7%	\$ 66,000	Net Adj. -0.7% Gross Adj. 7.9%	\$ 69,000

Summary of Sales Comparison Approach **ALL COMPARABLES WERE CONSIDERED EQUALLY IN DETERMINING VALUE FOR THE SUBJECT. ALL COMPARABLES ARE SIMILAR IN AGE AND UTILITY TO THE SUBJECT, ARE LOCATED IN THE SUBJECT'S MARKET AREA AND WHEN ADJUSTED, ARE CONSIDERED GOOD INDICATORS OF THE SUBJECT'S MARKET VALUE.**

COST APPROACH TO VALUE	
Site Value Comments	THE SITE VALUE WAS ESTIMATED FROM COMPARISON WITH SALES OF SIMILAR VACANT LAND PARCELS AND/OR BY EXTRACTION.
ESTIMATED <input type="checkbox"/> REPRODUCTION OR <input type="checkbox"/> REPLACEMENT COST NEW	OPINION OF SITE VALUE = \$ 10,000
Source of cost data	Dwelling Sq. Ft. @ \$ = \$
Quality rating from cost service Effective date of cost data	Sq. Ft. @ \$ = \$
Comments on Cost Approach (gross living area calculations, depreciation, etc.)	
	Garage/Carport Sq. Ft. @ \$ = \$
	Total Estimate of Cost-New = \$
	Less Physical Functional External
	Depreciation = \$ ()
	Depreciated Cost of Improvements = \$
	"As-is" Value of Site Improvements = \$
	INDICATED VALUE BY COST APPROACH = \$

INCOME APPROACH TO VALUE	
Estimated Monthly Market Rent \$	X Gross Rent Multiplier = \$ Indicated Value by Income Approach
Summary of Income Approach (including support for market rent and GRM)	THE INCOME APPROACH IS NOT DEVELOPED.

Indicated Value by: Sales Comparison Approach \$65,000 Cost Approach (if developed) \$ Income Approach (if developed) \$
THE SALES COMPARISON APPROACH IS CONSIDERED THE MOST RELIABLE INDICATOR OF MARKET VALUE. THE INCOME APPROACH IS NOT DEVELOPED. THE COST APPROACH IS NOT DEVELOPED.

This appraisal is made "as is," subject to completion per plans and specifications on the basis of a hypothetical condition that the improvements have been completed, subject to the following repairs or alterations on the basis of a hypothetical condition that the repairs or alterations have been completed subject to the following:
THIS APPRAISAL IS MADE 'AS IS'.

Based on the scope of work, assumptions, limiting conditions and appraiser's certification, my (our) opinion of the defined value of the real property that is the subject of this report is \$ 65,000 as of 12/01/2013, which is the effective date of this appraisal.

Schedule A
SUMMARY REPORT
Residential Appraisal Report

File No. **gs1b1306**

Scope of Work, Assumptions and Limiting Conditions

Scope of work is defined in the Uniform Standards of Professional Appraisal Practice as "the type and extent of research and analyses in an assignment." In short, scope of work is simply what the appraiser did and did not do during the course of the assignment. It includes, but is not limited to: the extent to which the property is identified and inspected, the type and extent of data researched, the type and extent of analyses applied to arrive at opinions or conclusions.

The scope of this appraisal and ensuing discussion in this report are specific to the needs of the client, other identified intended users and to the intended use of the report. This report was prepared for the sole and exclusive use of the client and other identified intended users for the identified intended use and its use by any other parties is prohibited. The appraiser is not responsible for unauthorized use of the report.

The appraiser's certification appearing in this appraisal report is subject to the following conditions and to such other specific conditions as are set forth by the appraiser in the report. All extraordinary assumptions and hypothetical conditions are stated in the report and might have affected the assignment results.

1. The appraiser assumes no responsibility for matters of a legal nature affecting the property appraised or title thereto, nor does the appraiser render any opinion as to the title, which is assumed to be good and marketable. The property is appraised as though under responsible ownership.
2. Any sketch in this report may show approximate dimensions and is included only to assist the reader in visualizing the property. The appraiser has made no survey of the property.
3. The appraiser is not required to give testimony or appear in court because of having made the appraisal with reference to the property in question, unless arrangements have been previously made thereto.
4. Neither all, nor any part of the content of this report, copy or other media thereof (including conclusions as to the property value, the identity of the appraiser, professional designations, or the firm with which the appraiser is connected), shall be used for any purposes by anyone but the client and other intended users as identified in this report, nor shall it be conveyed by anyone to the public through advertising, public relations, news, sales, or other media, without the written consent of the appraiser.
5. The appraiser will not disclose the contents of this appraisal report unless required by applicable law or as specified in the Uniform Standards of Professional Appraisal Practice.
6. Information, estimates, and opinions furnished to the appraiser, and contained in the report, were obtained from sources considered reliable and believed to be true and correct. However, no responsibility for accuracy of such items furnished to the appraiser is assumed by the appraiser.
7. The appraiser assumes that there are no hidden or unapparent conditions of the property, subsoil, or structures, which would render it more or less valuable. The appraiser assumes no responsibility for such conditions, or for engineering or testing, which might be required to discover such factors. This appraisal is not an environmental assessment of the property and should not be considered as such.
8. The appraiser specializes in the valuation of real property and is not a home inspector, building contractor, structural engineer, or similar expert, unless otherwise noted. The appraiser did not conduct the intensive type of field observations of the kind intended to seek and discover property defects. The viewing of the property and any improvements is for purposes of developing an opinion of the defined value of the property, given the intended use of this assignment. Statements regarding condition are based on surface observations only. The appraiser claims no special expertise regarding issues including, but not limited to: foundation settlement, basement moisture problems, wood destroying (or other) insects, pest infestation, radon gas, lead based paint, mold or environmental issues. Unless otherwise indicated, mechanical systems were not activated or tested.

This appraisal report should not be used to disclose the condition of the property as it relates to the presence/absence of defects. The client is invited and encouraged to employ qualified experts to inspect and address areas of concern. If negative conditions are discovered, the opinion of value may be affected.

Unless otherwise noted, the appraiser assumes the components that constitute the subject property improvement(s) are fundamentally sound and in working order.

Any viewing of the property by the appraiser was limited to readily observable areas. Unless otherwise noted, attics and crawl space areas were not accessed. The appraiser did not move furniture, floor coverings or other items that may restrict the viewing of the property.

9. Appraisals involving hypothetical conditions related to completion of new construction, repairs or alteration are based on the assumption that such completion, alteration or repairs will be competently performed.
10. Unless the intended use of this appraisal specifically includes issues of property insurance coverage, this appraisal should not be used for such purposes. Reproduction or Replacement cost figures used in the cost approach are for valuation purposes only, given the intended use of the assignment. The Definition of Value used in this assignment is unlikely to be consistent with the definition of Insurable Value for property insurance coverage/use.
11. The ACI General Purpose Appraisal Report (GPAR™) is not intended for use in transactions that require a Fannie Mae 1004/Freddie Mac 70 form, also known as the Uniform Residential Appraisal Report (URAR).

Additional Comments Related To Scope Of Work, Assumptions and Limiting Conditions

THIS APPRAISAL IS BASED ON AN EXTERIOR INSPECTION ONLY. ADDITIONAL INFORMATION REGARDING THE INTERIOR OF THE SUBJECT DWELLING WAS PROVIDED BY THE CLIENT, IS ASSUMED TO BE ACCURATE AND IS MAINTAINED IN THE APPRAISER'S WORK FILE.

Schedule A
SUMMARY REPORT
Residential Appraisal Report

File No. **gs1b1306**

Appraiser's Certification

The appraiser(s) certifies that, to the best of the appraiser's knowledge and belief:

1. The statements of fact contained in this report are true and correct.
2. The reported analyses, opinions, and conclusions are limited only by the reported assumptions and limiting conditions and are the appraiser's personal, impartial, and unbiased professional analyses, opinions, and conclusions.
3. Unless otherwise stated, the appraiser has no present or prospective interest in the property that is the subject of this report and has no personal interest with respect to the parties involved.
4. The appraiser has no bias with respect to the property that is the subject of this report or to the parties involved with this assignment.
5. The appraiser's engagement in this assignment was not contingent upon developing or reporting predetermined results.
6. The appraiser's compensation for completing this assignment is not contingent upon the development or reporting of a predetermined value or direction in value that favors the cause of the client, the amount of the value opinion, the attainment of a stipulated result, or the occurrence of a subsequent event directly related to the intended use of this appraisal.
7. The appraiser's analyses, opinions, and conclusions were developed, and this report has been prepared, in conformity with the Uniform Standards of Professional Appraisal Practice.
8. Unless otherwise noted, the appraiser has made a personal inspection of the property that is the subject of this report.
9. Unless noted below, no one provided significant real property appraisal assistance to the appraiser signing this certification. Significant real property appraisal assistance provided by:
10. **I HAVE NOT PERFORMED ANY SERVICES ON THE SUBJECT PROPERTY IN THE PAST 3 YEARS.**

Additional Certifications:

NONE

Definition of Value: Market Value Other Value: **MOST PROBABLE SALES PRICE**

Source of Definition: **USPAP**

ADDRESS OF THE PROPERTY APPRAISED:

257 COLLINGWOOD AVENUE S
SYRACUSE, NY 13206-2938
EFFECTIVE DATE OF THE APPRAISAL: **12/01/2013**
APPRAISED VALUE OF THE SUBJECT PROPERTY \$ **65,000**

APPRAISER

Signature: *Patrick E. O'Connor*
Name: **PATRICK E. O'CONNOR**
State Certification # **45000039587**
or License # _____
or Other (describe): _____ State #: _____
State: **NY**
Expiration Date of Certification or License: **01/15/2015**
Date of Signature and Report: **DECEMBER 4, 2013**
Date of Property Viewing: **DECEMBER 1, 2013**
Degree of property viewing:
 Interior and Exterior Exterior Only Did not personally view

SUPERVISORY APPRAISER

Signature: _____
Name: _____
State Certification # _____
or License # _____
State: _____
Expiration Date of Certification or License: _____
Date of Signature: _____
Date of Property Viewing: _____
Degree of property viewing:
 Interior and Exterior Exterior Only Did not personally view

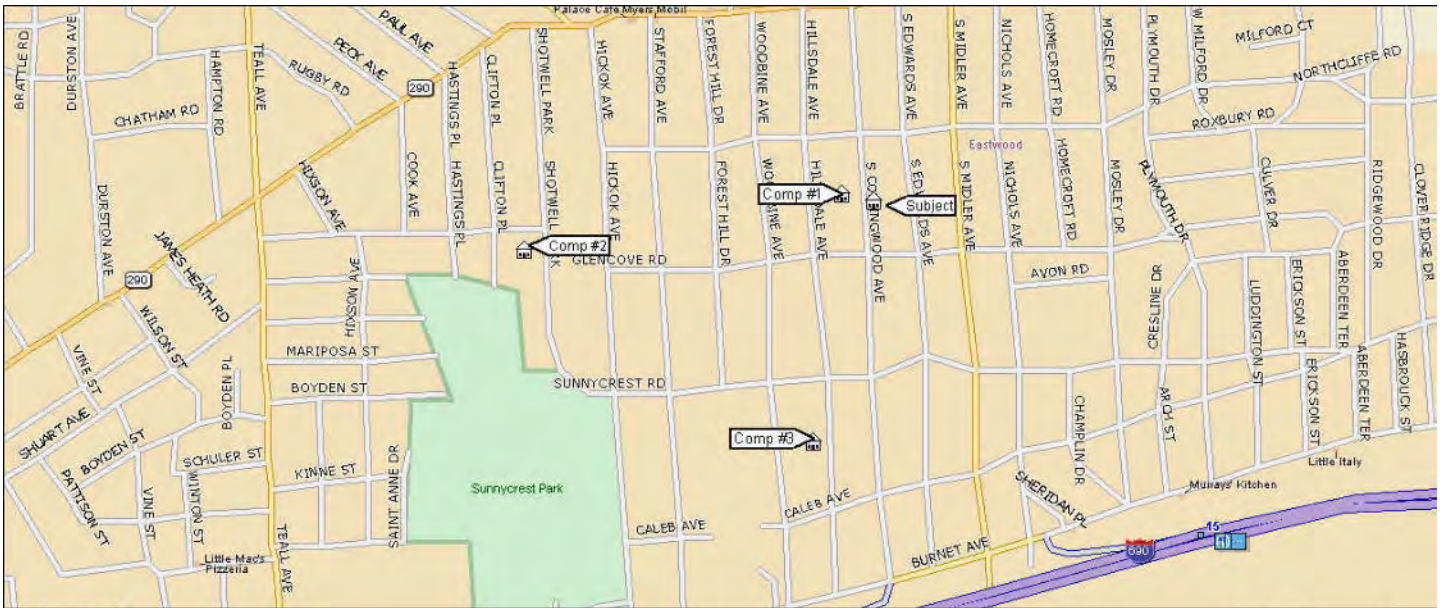
Schedule A
LOCATION MAP

Client: GREATER SYRACUSE LAND BANK
Property Address: 257 COLLINGWOOD AVENUE S
City: SYRACUSE

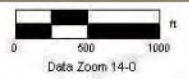
File No.: gs1b1306
Case No.:

State: NY

Zip: 13206-2938



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SUBJECT PROPERTY PHOTO ADDENDUM

Schedule A

Client: GREATER SYRACUSE LAND BANK

File No.: gs1b1306

Property Address: 257 COLLINGWOOD AVENUE S

Case No.:

City: SYRACUSE

State: NY

Zip: 13206-2938



FRONT VIEW OF
SUBJECT PROPERTY

Appraised Date: December 1, 2013
Appraised Value: \$ 65,000



REAR VIEW OF
SUBJECT PROPERTY



STREET SCENE

COMPARABLE PROPERTY PHOTO ADDENDUM

Schedule A

Client: GREATER SYRACUSE LAND BANK

File No.: gs1b1306

Property Address: 257 COLLINGWOOD AVENUE S

Case No.:

City: SYRACUSE

State: NY

Zip: 13206-2938



COMPARABLE SALE #1

248 COLLINGWOOD AVENUE S
SYRACUSE
Sale Date: 10/25/13 CL
Sale Price: \$ 64,130



COMPARABLE SALE #2

206 CLIFTON PLACE
SYRACUSE
Sale Date: 06/18/13 CL
Sale Price: \$ 72,000



COMPARABLE SALE #3

440 HILLSDALE AVENUE
SYRACUSE
Sale Date: 10/30/13 CL
Sale Price: \$ 69,500

Schedule B



To: GSPDC Board of Directors
 CC: John Sidd
 From: Katelyn Wright
 Date: December 6, 2013
 Re: December 10, 2013 – Property Sales Agenda Supplement

I have just received purchase applications for five additional properties. Enclosed please find all complete offers made for the following properties along with a recommendation for their disposition to buyers whose development plans best fulfill the Greater Syracuse Land Bank’s mission and purpose.

257 S. Collingwood Avenue – single- family house, moderate renovation needed

Date Acquired: October 9, 2013
 Asking Price: \$49,900 Appraised Value: \$65,000
 Listed: November 13, 2013 Broker: Willowbank Company

In this instance, such limited work is required to make the home livable that a subordinate mortgage to enforce the renovation plan does not appear necessary.

257 S. Collingwood Avenue Purchase Offers			
Applicant	Hazelton Properties, LLC	House2Home Real Estate Solutions, LLC	Shaquir and Zahide Halimi
Offer	\$38,000	\$30,000	\$46,000
Plan	Renovate for Rental	Renovate for Rental	Renovate for parents to occupy
Notes/ Recommendations	Qualified Bidder	Qualified bidder	Highest qualified bidder and plan most consistent with land bank’s mission. Further recommend that they put the home in their parents’ name so that they may utilize the STAR and Senior property tax exemptions.

322 Spring Street – single family house, no driveway, extensive renovation needed

Date Acquired: October 23, 2013
 Asking Price: \$7,500 Appraised Value: \$15,000
 Listed: November 12, 2013 Broker: Sutton Real Estate Company

I would recommend that the land bank sell to the highest qualified bidder, Natalya Rodriguez, who would have the property (during and after renovation) managed by DynaMax Realty. I spoke with one of the owners of DynaMax Realty and discussed their business model. They own several homes and manage others for non-local investors and their budget for realizing a profit from these properties assumes they will be held long-term as income producing rentals. None of their clients has sold a home under their management. The only code violations on properties under their management appear to be illegal trash set-outs and overgrown yards—fairly typical among rental properties.

Schedule B

One property with more significant code violations was recently acquired by a client of theirs and they have been brought in to overhaul the property. They will mostly use their own crew to renovate these properties and expect that all can be done within 9 months or less.

Recommend that the land bank hold a forgivable, subordinate mortgage against the property to be forgiven upon project completion, allowing the land bank to foreclose if the renovations are not completed to code within one year of sale. Mortgage will be forgiven once property is inspected and granted a certificate of occupancy or other verification of project completion from Code Enforcement. Any inspection costs will be the responsibility of the buyer.

322 Spring Street Purchase Offers				
Applicant	Avni Jahiu	Crisafulli Construction Co, Inc.	Jason Warren and Harold Davis	Natalya Rodriguez (DynaMax Realty, Inc.)
Offer	\$10,000	\$7,500	\$6,500	\$9,500
Plan	Renovate for Rental	Renovate for Rental	Renovate for Rental	Renovate for Rental
Notes/ Recommendations	Incomplete application: Lacks a clear budget/plan for renovation or management of the property.	Good track record of buying foreclosed properties from the City. Qualified bidder.	Qualified bidder.	Highest qualified bidder. Very thorough application and appear to have a good track record of property management. <i>Minor</i> code violations in inventory , no tax delinquencies.

303 Curtis Street – single-family house, minor renovation needed

Date Acquired: October 23, 2013

Asking Price: \$29,900

Appraised Value: [appraisal pending – will be delivered by 12/10 AM]

Listed: November 12, 2013

Broker: Sutton Real Estate Company

Tony L. D’Anzica and Eduardo Rodriguez are the owners of DynaMax Realty, Inc. (see above). They intend to personally own this property. They are the highest qualified bidder. I recommend the land bank hold a mortgage against the property to be forgiven upon project completion.

303 Curtis Street Purchase Offers		
Applicant	Tony L. D’Anzica & Eduardo Rodriguez (DynaMax Realty, Inc.)	Avni Jahiu
Offer	\$34,500	\$25,000
Plan	Renovate for Rental	Renovate for Rental
Notes/ Recommendations	Highest Qualified Bidder	Incomplete application: Lacks a clear budget/plan for renovation or management of the property.

2207 and 2201-03 Grant Blvd – Adjacent two-family homes, marketed as a package, major renovation needed

Date Acquired: October 23, 2013

Asking Price (combined): \$34,900

Appraised Value: \$14,000 each; \$28,000 combined

Date Listed: November 12, 2013

Broker: Sutton Real Estate Company

Schedule B

2201-03 and 2207 Grant Blvd. Purchase Offers			
Applicant	DynaMax Realty, Inc.	Matthew Zachariah	Jahi Jahiu
Offer	\$32,000	\$35,100	\$35,000
Plan	Renovate for Rental	Renovate for Rental	Renovate for Rental
Notes/ Recommendations	Plans to invest nearly \$27,000 into the properties. Includes an itemized budget/redevelopment plan and has a proven labor force on staff. <u>Appears to be the only qualified bidder.</u>	Only plans to invest \$16,000 between both properties. Lacks an itemized budget or rehab plan – doesn't appear that this will be a feasible budget. Owns 106 Culbert, which was seizable and in Phase I but paid his taxes after Common Council voted for transfer to land bank. This is a notorious problem property the neighbors complain about.	Proposes to invest \$20-25,000 into the properties. Lacks an itemized budget/renovation plan. No management plan. Unclear if he will use contractors, do all the labor himself, or has a crew on staff.

2001 S. Geddes Street

Date Acquired: October 9, 2013

Asking Price: \$24,900

Appraised Value: \$18,000

Date Listed: November 12, 2013

Broker: Sutton Real Estate Company

Recommend we do not close until the GSPDC has obtained a use variance. The property is considered an illegal non-conforming use in a single-family zone, but was constructed as a two family prior to the adoption of single-family zoning. It lost its 'grandfathering' as it was used by one family for the past 30 years. The land bank is in a better position to obtain a use variance than our buyer may be as our acquisition of the property is not a self-imposed hardship (due to our relationship with the City and understanding that the land bank will accept nearly all tax-foreclosed properties, not due to lack of research in advance of acquisition), but they would be purchasing the property with knowledge of its nonconformity. I anticipate that there will be many instances such as this in which it will be advisable to obtain a use variance prior to transferring property.

I recommend the land bank hold a mortgage against the property to be forgiven upon project completion.

Both plans for owner-occupancy will result in the property being owner-occupied with the second unit rented out.

2001 S. Geddes Street Purchase Offers				
Applicant	Kevin Mahoney	Victor Miggiani	Timothy Chapman	Adam Bushey
Offer	\$24,900	\$20,100	\$8,000	\$10,000
Plan	Redevelop and Sell to a Family Member for owner-occupancy	Renovate and Occupy	Renovate for Rental	Renovate for Rental
Notes/ Recommendations	Highest Qualified Bidder	Qualified bidder		