



Request for Proposals

Snow Removal Services

Date Issued: September 27, 2019

Due: October 9, 2019 @ noon

Background Information

The Greater Syracuse Land Bank's mission is to acquire and stabilize vacant and abandoned properties in order to facilitate their return to productive use. The Land Bank owns a variety of properties including both vacant and improved lots, some improvements are occupied and some vacant, most improvements are residential but some are commercial. The majority of our properties are located in the City of Syracuse. A City ordinance requires that sidewalks be shoveled upon 3" of snow accumulation.

The Land Bank currently owns 1,007 unoccupied properties. We anticipate acquiring as many as 200 additional properties and disposing of approximately 60 properties over the course of the 2019-2020 winter; as such, the inventory of vacant properties requiring sidewalk snow removal may vary between 947 and 1,207 over the course of the winter season.

Approximately two-thirds of the inventory are standard size lots with 33 – 40' of sidewalk. The remainder of the lots vary in width 41' – 100', and corner lots may have approximately 140' of sidewalk. The successful bidder ("Contractor") will be provided with a list of properties (updated as properties are sold or acquired) in the following categories:

- Standard lots on major streets
- Standard lots on local streets
- Corner lots on major streets
- Corner lots on local streets

Scope of Work and Requirements of Bidders

The Land Bank seeks to issue a contract for sidewalk snow removal for the winter season. Snow removal will occur as follows:

- Sidewalks located on arterial and collector ("major") streets – once per snow occurrence resulting in 3" or more of accumulation or total accumulation of 3" or more from multiple occurrences.
- Sidewalks located on local streets – once upon accumulation of 3" of snow but no more than twice per week unless otherwise notified by Land Bank staff.

The successful bidder will be supervised by Land Bank staff who will be in frequent communication with the contractor regarding frequency of snow removal and will monitor the quality of the contractor's work. Land Bank's Property Manager will decide when snow removal is warranted and will communicate this to the Contractor.

Contractor is expected to complete snow removal within 24 hours of the conclusion of a storm event, or within a reasonable amount of time to be negotiated with Land Bank staff for storms resulting in more than 10" of snow. We will require salting and shoveling of all walks on properties we have listed for sale.

431 E. Fayette Street, Suite 375; Syracuse NY 13202 / P: 315-422-2301 / F: 315-435-3669

www.syracuselandbank.org

This is typically 60 – 80 properties at any given time; a list of currently listed properties will be provided to the Contractor.

Insurance Requirements

The Contractor shall be required to provide for itself and maintain at its own cost and expense until the completion of the work the following forms of insurance:

- a. Commercial General Liability ("CGL") coverage with limits of liability not less than One Million Dollars (\$1,000,000.00) per occurrence and not less than Two Million Dollars (\$2,000,000.00) annual aggregate. If CGL coverage contains a General Aggregate Limit, such General Aggregate Limit shall apply separately to each Property. CGL coverage shall be written on ISO occurrence form GC 00 01 (1093) or a substitute form providing equivalent coverage.
- b. Commercial Liability Umbrella coverage with limits of liability not less than Two Million Dollars (\$2,000,000.00).
- c. Comprehensive Automobile Liability coverage on owned, hired, leased, or non-owned autos with limits of not less than One Million Dollars (\$1,000,000.00) per accident.
- d. Workers' Compensation and Employers' Liability in form and amounts required by law.

The Land Bank shall be named as an additional insured on the policies required by subparagraphs (a) and (b) above (Greater Syracuse Property Development Corporation, 431 E. Fayette Street, Suite 375, Syracuse, NY 13202). The Contractor shall furnish certificates of insurance to the Land Bank and corresponding policy endorsement setting forth the required coverage hereunder prior to commencing any work, and such polies shall contain an endorsement requiring the carrier to give at least ten days' prior notice of cancellation to the Land Bank. All insurance required shall be primary and non-contributing to any insurance maintained by the Land Bank. The Contractor's policy may not contain any exclusion for NY Labor Law, injury to employees, or injury to subcontractors. Subcontractors are required to have an unmodified Commercial General Liability policy without limitation with respect to Employers Liability and injury to Independent Contractors. The Contractor shall ensure that any subcontractors hired carry insurance with the same limits and provisions provided herein. The Contractor agrees to cause each subcontractor to furnish the Land Bank with copies of certificates of insurance and the corresponding policy endorsements setting forth the required coverage hereunder prior to any such subcontractor commencing any work.

Non-Collusive Bidding Certification

By submission of this bid, each bidder and each person signing on behalf of any bidder certifies, and in the case of a joint bid each party thereto certifies as to its own organization, under penalty of perjury, that to the best of its knowledge and belief:

- (1) The prices in this bid have been arrived at independently without collusion, consultation, communication, or agreement, for the purpose of restricting competition, as to any matter relating to such prices with any other bidder or with any competitor; and
- (2) Unless otherwise required by law, the prices which have been quoted in this bid have not been knowingly disclosed by the bidder and will not knowingly be disclosed by the bidder prior to opening, directly or indirectly, to any other bidder or to any competitor; and

- (3) No attempt has been made or will be made by the bidder to induce any other person, partnership or corporation to submit or not to submit a bid for the purpose of restricting competition.

Proposal Requirements

- Indicate whether you are bidding on the whole contract or only a portion of the Land Bank's property inventory. If you bid on the entire inventory, please describe your capacity to respond to all properties located on major arterial and collector streets in a timely manner in the event of a major storm event. The Land Bank seeks to balance contractors' ability to respond in a timely manner with our preference to manage as few subcontractors as necessary.

Note: Approximately 30% of Land Bank properties are located along major arterial or collector streets, 70% are located on local streets, and 13% of our properties are corner parcels.

- Describe your capacity and how you plan to carry out the work being bid on. Describe the method you plan to use for snow removal – snow shovel, snow plow and ATV, snow blower, etc. Do you plan to use your own employees or subcontract labor? Do you own the necessary equipment to handle such a large inventory of properties?
- Quote a price per sidewalk snow removal for:
 - Sidewalks on standard lots,
 - Sidewalks on corner lots, and
 - shoveling and salting of all sidewalks at properties currently listed for sale.
- Attach either your relevant insurance certificates described above or affirm your ability to obtain the required insurance coverage upon awarding of the contract.
- Indicate whether your company is a NY State Certified M/WBE (see attached).
- Please provide two references.

Submit responses in person or via the mail to:

Attn: Katelyn Wright
Greater Syracuse Land Bank
431 East Fayette Street, Suite 375
Syracuse, NY 13202

Alternatively, responses may be emailed to kwright@syracuselandsbank.org. Please title the subject line: "Snow Removal RFP."

Submissions must be received by **October 9, 2019 @ noon**. The Land Bank Board of Directors will vote to approve the winning bidder's contract at their meeting on October 15, 2019.

Exhibit "A" – MWBE Utilization Plan

Greater Syracuse Property Development Corporation

M/WBE Utilization Plan

INSTRUCTIONS: This form MUST be submitted with any bid, or proposal prior to the contract award. This Utilization Plan must contain a detailed description of the supplies and/or services to be provided by each NYS-certified Minority and Women-owned Business Enterprise (M/WBE), including the offeror if a NYS-certified MWBE, and estimated (or actual if known) annual dollar value under the contract and reflect the MWBE participation goals specified in the contract or procurement document.

Will there be M/WBE participation for services under this contract?

Yes complete this form No, please complete request for waiver form.

*Please note if the percentage of M/WBE participation in your utilization plan does not equal or exceed the contract goals you must complete a partial waiver form in addition to this utilization plan.

Services to be provided: _____ Solicitation Number _____

Total Contract Amount: _____ MBE \$ Goal: _____ WBE \$ Goal: _____

General/Prime Contractor Information

Offeror/ Contractor Name: _____

Address: _____ Email: _____

Business Phone: _____ Cell Phone: _____ Other: _____

Tax I.D. or SS #: _____

General/Prime Contractor is MBE WBE Dual Not W/MBE (check one)

List below the names of all proposed Minority/Women Business Enterprises joint venture enterprises, subcontractors, consultants, or suppliers, that are certified by the State of New York, the services they will provide, the amount of money they will receive, the date the project will start and its estimated date of completion.

<p>Name: _____</p> <p>Address: _____</p> <p>City, State, Zip: _____</p> <p>Telephone: _____</p> <p>Email: _____</p> <p>Federal ID No. _____</p>	<input type="checkbox"/> MBE <input type="checkbox"/> WBE <input type="checkbox"/> Dual	<p>Description of Scope of Work Subcontracts/Supplies/Services</p> <p><input type="checkbox"/> Direct (Spending directly fulfilling contract obligations) Description: _____</p> <p><input type="checkbox"/> Indirect (Spending in Support of Company operations) Description: _____</p> <p><input type="checkbox"/> Copies of Written Agreements attached</p>	<p>Value \$ _____</p> <p>Percentage of Contract _____%</p>
<p>Name: _____</p> <p>Address: _____</p> <p>City, State, Zip: _____</p> <p>Telephone: _____</p> <p>Email: _____</p> <p>Federal ID No. _____</p>	<input type="checkbox"/> MBE <input type="checkbox"/> WBE <input type="checkbox"/> Dual	<p><input type="checkbox"/> Direct (Spending directly fulfilling contract obligations) Description: _____</p> <p><input type="checkbox"/> Indirect (Spending in Support of Company operations) Description: _____</p> <p><input type="checkbox"/> Copies of Written Agreements attached</p>	<p>Value \$ _____</p> <p>Percentage of Contract _____%</p>

Exhibit "A" – MWBE Utilization Plan

Vendor Certification: I hereby certify that the information supplied in this utilization plan is true and correct.

SUBMISSION OF THIS FORM CONSTITUTES THE OFFEROR/CONTRACTOR'S ACKNOWLEDGEMENT AND AGREEMENT TO COMPLY WITH THE M/WBE REQUIREMENTS SET FORTH UNDER NYS EXECUTIVE LAW, ARTICLE 15-A, 5 NYCRR PART 142, AND THE ABOVE REFERENCED SOLICITATION. FAILURE TO SUBMIT COMPLETE AND ACCURATE INFORMATION MAY RESULT IN A FINDING OF NON-COMPLIANCE AND/OR TERMINATION OF THE CONTRACT.

Signature : _____ Date: _____

Print Name: _____ Telephone Number: _____

Title: _____ Email: _____

Exhibit "B"

REQUEST FOR WAIVER

Please see page two for documentation requirements. By submitting this form and the required information, the offeror/contractor certifies that every Good Faith Effort has been taken to promote M/WBE participation pursuant to the M/WBE participation set forth under the contract or proposal.

Contract Overview

Offeror/Contractor Name: _____ Telephone: _____

Address: _____ Federal ID No. _____ SFS Vendor ID: _____

City, State, Zip: _____ Solicitation/Contract No. _____

Email: _____

Type of Procurement: Competitive Bid Other Bid Response Due Date: _____ Est. or Actual Cost _____

Waiver Request Fill All Boxes with an X or N/A and provide justification (attach additional pages if needed)

- 1. MBE Waiver- A waiver of the MBE Goal for this procurement is requested. Total Partial
- 2. WBE Waiver - A waiver of the WBE Goal for this procurement is requested. Total Partial
- 3. Waiver- Pending ESD Certification - Check here if subcontractors or suppliers of Contractor are not certified M/WBE but an application for certification has been filled with Empire State Development.
Subcontractor/Supplier Name: _____ Date of filling: _____ Reference submission instruction on page 2, item 1.
- 4. Vendor does not subcontract construction/professional services.
- 5. Vendor subcontracts some of this type of work but at lower than bids/solicitation describes.
- 6. Vendor has solicited NYS Certified M/WBE firms for purposes in complying with participation goals without success.
Please see requirements: Reference submission Instruction on page 2, items 2-10.
- 7. Other: _____

Provide a summary of your justification for requesting a waiver.

By checking this box you verify that you went through the NYS ESD M/WBE Directory of Certified firms to view companies that you may be currently using or may use on this bid.

SUBMISSION OF THIS FORM CONSTITUTES THE OFFEROR/CONTRACTOR'S ACKNOWLEDGEMENT AND AGREEMENT TO COMPLY WITH THE M/WBE REQUIREMENTS SET FORTH UNDER NYS EXECUTIVE LAW, ARTICLE IS-A, 5 NYCRR PART 142, AND THE ABOVE REFERENCED SOLICITATION. FAILURE TO SUBMIT COMPLETE AND ACCURATE INFORMATION MAY RESULT IN A FINDING OF NONCOMPLIANCE AND/OR TERMINATION OF THE CONTRACT

Exhibit "B"
REQUEST FOR WAIVER

Vendor Certification: I HEREBY AFFIRM THAT THE INFORMATION SUPPLIED IN SUPPORT OF THIS WAIVER REQUEST IS TRUE AND CORRECT AND THAT THIS REQUEST IS MADE IN GOOD FAITH

_____ sworn to before me this ___ day of ___ 20___

Signature

Date

Notary Public

Print Name

Seal:

Title

Company

REQUIREMENTS AND DOCUMENT SUBMISSION INSTRUCTIONS

To be considered, the Request for Waiver form must be accompanied by supporting documentation for items 1-10, as listed below. If a Waiver Pending ESD Certification is requested, please see note below. Copies of the following Information and all relevant supporting documentation must be submitted along with the request.

Supporting Documentation:

1. Provide any other information you deem relevant which may help us in evaluating your request for a waiver.
2. Provide the names of general circulation, trade association, and MWBE-oriented publications in which you solicited certified MWBEs for the purposes of complying with your participation goals.
3. Provide a list identifying the date(s) that all solicitations for certified MWBE participation were published in any of the above publications and the text of said solicitation(s).
4. Provide a list of all certified MWBEs appearing In *the* NYS Directory of Certified Firms that were solicited in writing for purposes of complying with the certified MWBE participation levels.
5. Provide copies of notices, dates of contact, letters and other correspondence as proof that solicitations were made in writing and copies of such solicitations, *or* a sample copy of the solicitation, if an identical solicitation was made to all *certified* MWBEs.
6. Provide copies of responses made by certified MWBEs to your solicitations.
7. Provide a description of any contract documents, plans or specifications made available to certified MWBEs for purposes of soliciting their bids, and the date and manner in which these documents were made available.
8. Provide documentation of any negotiations between the Offeror/Contractor, and/or MWBE(s) undertaken for purposes of complying with the certified MWBE participations goals.
9. Provide the name, title, address, telephone number, and email address of the Offeror/contractor's representative authorized to discuss this waiver request.
10. Copy of notice of application receipt for MWBE certification issued by Empire State Development (ESD).

Note: Unless a Total Waiver has been granted, Offeror/Contractor will be required to submit all reports and documents pursuant to the provisions set forth in the Contract, as deemed appropriate by the Corporation and the State, to determine MWBE compliance.

FOR AUTHORIZATION USE ONLY

Reviewed By: _____ Date: _____ Waiver Granted: Yes ___ No___

Total Waiver Partial Waiver Conditional Waiver ESD Certification Waiver