

March 30, 2020

To the Members of the Audit Committee  
Greater Syracuse Property Development Corporation  
d/b/a Greater Syracuse Lank Bank:

We have audited the financial statements of Greater Syracuse Property Development Corporation d/b/a Greater Syracuse Land Bank (the Corporation), a discretely presented component unit of the City of Syracuse, New York (the City) for the year ended December 31, 2019. Professional standards require that we provide you with information about our responsibilities under generally accepted auditing standards and *Government Auditing Standards*, as well as certain information related to the planned scope and timing of our audit. We have communicated such information in our letter dated December 30, 2019. Professional standards also require that we communicate to you the following information related to our audit.

### **SIGNIFICANT AUDIT FINDINGS**

#### **Qualitative Aspects of Accounting Practices**

Management is responsible for the selection and use of appropriate accounting policies. The significant accounting policies used by the Corporation are described in Note 2 to the financial statements. No new accounting policies were adopted and the application of existing policies was not changed during 2019.

We noted no transactions entered into by the Corporation during the year for which there is a lack of authoritative guidance or consensus. All significant transactions have been recognized in the financial statements in the proper period.

Accounting estimates are an integral part of the financial statements prepared by management and are based on management's knowledge and experience about past and current events and assumptions about future events. Certain accounting estimates are particularly sensitive because of their significance to the financial statements and because of the possibility that future events affecting them may differ significantly from those expected. The most sensitive estimates affecting the financial statements were:

- The estimated useful lives of depreciable capital assets
- Valuation of inventory

We evaluated the key factors and assumptions used to develop these estimates in determining that they are reasonable in relation to the financial statements taken as a whole.

The financial statement disclosures are neutral, consistent, and clear.

## **SIGNIFICANT AUDIT FINDINGS (Continued)**

### **Difficulties Encountered in Performing the Audit**

We encountered no significant difficulties in dealing with management in performing and completing our audit.

### **Corrected Misstatements**

Professional standards require us to accumulate all known and likely misstatements identified during the audit, other than those that are clearly trivial, and communicate them to the appropriate level of management. The adjusting journal entries have been attached in the schedules entitled *Immaterial Adjusting Journal Entries* and *Material Adjusting Journal Entries*.

### **Disagreements with Management**

For purposes of this letter, a disagreement with management is a financial accounting, reporting, or auditing matter, whether or not resolved to our satisfaction, that could be significant to the financial statements or the auditor's report. We are pleased to report that no such disagreements arose during the course of our audit.

### **Management Representations**

We have requested certain representations from management that are included in the management representation letter dated March 30, 2020.

### **Management Consultations with Other Independent Accountants**

In some cases, management may decide to consult with other accountants about auditing and accounting matters, similar to obtaining a "second opinion" on certain situations. If a consultation involves application of an accounting principle to the Corporation's financial statements or a determination of the type of auditor's opinion that may be expressed on those statements, our professional standards require the consulting accountant to check with us to determine that the consultant has all the relevant facts. To our knowledge, there were no such consultations with other accountants.

### **Other Audit Findings or Issues**

We generally discuss a variety of matters, including the application of accounting principles and auditing standards, with management each year prior to retention as the Corporation's auditors. However, these discussions occurred in the normal course of our professional relationship and our responses were not a condition to our retention.

### **Other Matters**

We applied certain limited procedures to management's discussion and analysis, which is required supplementary information (RSI) that supplements the basic financial statements. Our procedures consisted of inquiries of management regarding methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We did not audit the RSI and do not express an opinion or provide any assurance on the RSI.

### **Restriction on Use**

This information is intended solely for the use of the Board of Directors and management of Greater Syracuse Property Development Corporation d/b/a Greater Syracuse Lank Bank and is not intended to be, and should not be used by anyone other than these specified parties.

**Greater Syracuse Property Development Corporation  
d/b/a Greater Syracuse Lank Bank  
Immaterial Adjusting Journal Entries  
December 31, 2019**

Renovation Inventory	\$24,500	
Cost of Properties Held		\$24,500

*To remove 138 Newell property from inventory listing.*

Admin/Developer's Fee	\$24,918	
Neighbors for Neighbors 17-18 - Deferred Revenue		\$24,918

*To properly defer funds received that are restricted per grant agreement.*

**Greater Syracuse Property Development Corporation  
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Material Adjusting Journal Entries  
December 31, 2019**

County Loan Guarantee '14 – Deferred Revenue	\$150,000	
Onondaga County Revenue		\$150,000

*To reclass revenue from deferred as restriction has been released.*

CRI 2019 Rehab – Deferred Revenue	\$62,710	
NY Attorney General Revenue		\$62,710

*To reclass revenue from deferred based on expenditures related to AGI grant.*